

Facilitations

News & features for facility professionals

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March 2008

PRESIDENT'S MESSAGE

Right Place, Right Time

Sometimes we are fortunate enough to be in just the right place at just the right time. Last month was a great example for my wife and me. While Wisconsin was getting blanketed with over 12" of blowing and drifting snow, we found ourselves basking in the sun on our first ever trip to Hawaii. My next door neighbor, who graciously volunteered to shovel our driveway while we were away, was definitely in the wrong place at the wrong time. I did experience snow while I was in Hawaii (see picture!) however it was in cone form.



One thing I noticed while lounging on the beach is that the Hawaiian surfers seem to fully understand the concept of being in the right place at the right time. Each morning dozens of surfers would gather in front of our hotel and paddle out to catch some waves. They would spread themselves out over a wide expanse of surf and patiently wait for just the right wave to form, intentionally passing on the smaller waves.

A wave would ultimately break in a specific area and 3 or 4 surfers would capture the opportunity and ride it to its fullest extent. Then another would break in a different area and several other surfers would follow suit. When their ride was complete, they would quickly paddle back out to position themselves for the next big wave, always trying to be in just the right place at the just the right time.

Of course you know me well enough by now to realize I'm going to somehow relate all of this back to your IFMA membership. And it's really not too far of a stretch. Our chapter seems to be experiencing a period where "surfs up" and our members are hitting the beach with their surf boards in hand.

Old sayings like "don't rock the boat" or "don't make waves" don't seem to apply to this chapter as much anymore. Instead, each of your IFMA committees are busy intentionally making waves, and big ones at that. The bigger the wave, the better the ride. And if you wipe out occasionally, it's all just part of the experience. Simply paddle back out and try again.

Hopefully each of you can find an IFMA wave that's right for you whether it's through our educational offerings, networking, outreach, or leadership opportunities. Our chapter emails, website, luncheons and newsletter are excellent ways to stay informed and position yourselves for these waves when the break.

And most importantly, when you find yourself in just the right place at the just right time, capture the moment and enjoy the ride (and take pictures for the newsletter)!

Aloha,
Larry

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Chapter Monthly Luncheon

March 18, 2008

12 Noon - Sheraton Madison

Topic: How Covance has handled expansion

Covance Laboratories in Madison has experienced a tremendous amount of expansion and remodeling in the past 5 years. This change brought with it the special challenge of finding ways to upgrade the older infrastructure of the facility in coordination with the changes taking place. Charlie Ross, Facility Manager, CFM and past President of the Madison IFMA chapter will outline some of the utility and HVAC upgrades accomplished. He will also highlight the justification approach that was successful in convincing upper management to approve additional scope connected to phases of the expansion and remodeling projects.

March Tour: March 27 at 5:30 pm

Come and see the Covance Laboratories research campus that has expanded from 500,000 to one million square feet of laboratory and office space in 5 years. You will tour the powerhouse containing 2600 hp of steam generation and 4800 tons of cooling capacity, the new cafeteria under construction, and hear about the challenges involved in renovating a building now buried in the middle of the facility. Come and meet some of the facility staff and take advantage of the opportunity to ask them how they have found ways to succeed in such a challenging environment. Covance is located at 3301 Kinsman Blvd to the east of the Dane County airport, however we will gather at the North "employee" entrance which is straight ahead as you turn off of Piersdorff Street. Please find a parking place and come into the lobby.

Member News

IFMA Members: Please make sure that you know your password! This is necessary to access the IFMA International website.

If you have forgotten your password, or have any changes to make to your membership information, please contact International to ensure all IFMA information is up to date. Thank you.

February Program was Sound Masking

Thank you to Staci Savaglio for presenting "Sound Masking for Facilities" at our February luncheon. Please feel free to contact Staci with any questions you have regarding sound masking or Lencore for your organization. Here are photos from the Luncheon.



Job-Seekers Aren't Seeking

Recent results from a Yahoo Hotjobs survey showed that many people who want a new job aren't even looking for one. According to the Jan. 31 issue of USA Today, more than 35 percent of survey respondents find it difficult to prove oneself to a new employer. More than 25 percent are procrastinating, 27 percent are happy with the work-life balance, others don't want to disappoint their employers and to some the commute is too nice to give up.

What's keeping you from going for your dream job? Visit IFMA's JOBnet at <http://JOBnet.ifma.org> to browse hundreds of facility management job openings! IFMA Insider February 15, 2008

CORPORATE SYNOPSIS

Miron Construction Co., Inc., is a family-owned company in its third generation with a culture and passion for building excellence instilled in every Miron employee throughout our 90-year history. With visions of the fourth generation close at hand, our philosophy continues to place the needs of clients, employees, and the communities in which we work on par with revenue and profit.

Miron is committed to building excellence. Our mission is to provide a competitively-priced, high quality project completed on schedule. Equally important is constructing our projects in a safe and secure environment. We firmly believe the dedication and fine workmanship of long-term tradespeople, many of whom are third and fourth generation employees, are contributing factors in maintaining lasting relationships with our clients.

Miron is dedicated to developing the skills of everyone in our organization and provides an atmosphere in which they are challenged and can thrive. We are equally dedicated to nurturing teamwork among employees, architects, engineers, and Owners and are especially proud of the partnership that exists between labor and management.

CORPORATE SERVICES

Miron Construction Co., Inc., incorporated on March 25, 1949, provides professional construction services to clients throughout the State of Wisconsin, Northeastern Minnesota, Iowa, and Upper Michigan, and has approximately 1,000 state-wide employees.

Headquartered in Neenah, Wis., with regional offices in Madison and Wausau, Wis. and Cedar Rapids, Iowa, Miron posted 2007 sales of \$510 million. Miron ranked among the top 150 contractors in the United States according to *Engineering News-Record* magazine and was recently ranked #1 on *Wisconsin Builder's 'A List'* of general contractors. Named "Contractor of the Year" by the Associated General Contractors of Wisconsin, Miron was also recognized by *Inc. Magazine* as one of America's fastest growing companies in 2007.

Miron provides construction management, design-build, and general construction services to the following markets: healthcare, commercial/office/retail, hospitality/entertainment, educational, religious, governmental/institutional, environmental, power/renewable fuels, food processing, pulp and paper, and industrial/manufacturing. For more information, please visit www.miron-construction.com.

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Neenah, WI Office (Corporate)



Wausau, WI Office (3rd & 4th Floor)



Cedar Rapids, Iowa Office

DENNIS LYNCH

Vice President of Healthcare Services / GM of Southern Wisconsin Operations

Over his thirty-year career, Dennis has directed the planning, design and construction of over one billion square feet of facilities nationwide. As a member of the Executive Committee of one of the largest design-build firms in the United States, he developed facilities for key clients such as Mayo Clinic, Kaiser Permanente, and Cleveland Clinic.

Dennis has been a Madison resident for almost twenty years and has been involved in numerous philanthropic activities including: Leadership for Greater Madison, Examiner Forward Wisconsin Quality Award (Baldridge), Board of Directors for Access Community Health Care, member of Blessed Sacrament Parish, and volunteer at Luke House.

Dennis manages Miron's southern Wisconsin operations, but also assists healthcare project teams during the pre-construction phase, serving as a project principal.



Education Update

The circle of excellence session on February 21, although not greatly attended, was very informational. We had two speakers from Techskills. The first speaker touched on the importance of selecting the proper school and how to find that desired school. She also stressed the importance of finding the most optimal environment possible for you personally to learn in, whether it is one on one, online, a classroom, or a blend of these options. The second speaker focused on interviewing from both the employee's perspective and the employer's perspective. From the employee's perspective, she discussed tough questions to prepare for in advance, what questions to ask, and how to dress. From the employer's perspective, she spoke about what questions to ask and what to look for to single out qualified candidates.

Our next circle of excellence session will be held on Thursday, March 20th from 7:30-8:30 am. It will be held at the Madison Club. The topics to be covered are HVAC Energy Saving Steps, Project Examples, and Focus on Energy Incentives. Please see the following page for more details.

Please mark your calendars for May 13th for the Tri-Chapter event at the Country Springs Hotel in Pewaukee. Planning for the event is moving along well. We have secured our opening and closing keynote speakers; the opening speaker will be Dan Fin-



ley, President of the Milwaukee Public Museum. The closing speaker will be Leroy Butler, who needs no introduction. I hope you are all able to attend.

Mike Schwartz
Education Committee

From the IFMAdison Membership Squad

New Member Event

The Great Dane Pub at Hilldale was the site of our recent New Member Event held on Thursday evening, February 28th. About 25 people attended, including new members, their guests, and anyone who just wanted to check us out. We enjoyed some great food and fellowship, and judging by the level of noise, it was apparent that a lot of networking was going on. Special thanks to Jim Zirbel for the great "Membership Squad" tee shirts he made for prospective members.



The Membership Committee will be planning the next get-together sometime later this spring. Our goal is to get more of the members to take these opportunities to meet and know each other on a deeper level than is possible at the luncheons. Watch for future announcements!

Executive Committee Meeting
March 11, 2008 at Strang
7:30 am – 8:30 am

Circles of Excellence

Thursday March 20th 7:30am

HVAC Energy Saving Steps, Project Examples and Focus on Energy Incentives

This is a great opportunity to learn how to monitor your energy usage, spark your interest in energy saving initiatives you can embark on, and learn what incentives are available to help get these initiatives going in your organization.

Presenters: Dick Pearson, P.E. - Pearson Engineering
Jason Beren, P.E. - Kilgust Mechanical
Eric Wall, CEM - Focus on Energy

Location: Madison Club
5 East Wilson Street
Madison, WI

Schedule: Thursday March 20th, 2008
7:30 Coffee and assorted pastries
7:45 Presentation
9:00 Adjournment

RSVP to: jasonb@kilgust.com by Monday March 17th

Dick Pearson is a Professional Engineer and Principal of Pearson Engineering. For over 20 years, Pearson Engineering has concentrated on improving the indoor environment and energy saving solutions. Dick is a regular presenter at professional development courses at the University of Wisconsin and elsewhere on subjects related to Energy Audits, HVAC design, energy management, system analysis, and renovation of buildings. Dick will give an overview of basic energy management steps any facility manager can take in their facility.

Jason Beren is a Professional Engineer, LEED Certified Professional, and Vice President of Operations at Kilgust Mechanical. He works with building owners and tenants to develop HVAC Systems for new buildings, or solve problems in existing ones. Jason will review energy saving project examples his firm has preformed. Costs, energy savings projections, and Focus on Energy incentives discussed for each of these project examples.

Eric Wall is a Certified Energy Manager and leads the Large Commercial Building Initiative with Focus on Energy. Eric helps companies analyze energy efficiency options by determining energy savings for measures, providing independent third party review, and determining which financial incentives are available. Eric will discuss the Custom and Prescriptive financial incentives available on the case studies presented. In addition, Eric will give an overview of Focus on Energy's Retrocommissioning Pilot and Bid Program.

Sponsorship Drive - 2008

TOTAL RECEIVED OR PLEDGED: \$13,600

GOLD (\$1,000)

Target Commercial Interiors
Strang, Inc.
T.Wall Properties
Coakley Brothers
CUNA Mutual Group
Miron Construction Company
Durrant

SILVER (\$500)

Eppstein Uhen Architects
Alliant Energy
C. Coakley Relocation Systems, Inc.
Tri-North Builders
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J. H. Findorff & Sons, Inc.
ServiceMaster Building Maintenance
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Ideal Builders

BRONZE (\$250)

Executive Management, Inc.
Potter Lawson, Inc.
JBM Patrol & Protection Corp.
Foremost Farms
Kahler Slater Architects

FRIENDS (\$100)

Oakbrook Corporation

Golf Outing Alert

SAVE THE DATE for this year's annual golf outing. And the winner is . . . Stoughton Country Club on Tuesday, July 29, 2008.

Thank you to those of you who emailed back your votes. We want this to be a wonderful event every year and truly appreciate your feedback. The vote was close so we will definitely revisit the possibility of changing the location again next year.

More information to follow in the coming weeks, so please watch your emails!

IFMAdison March Anniversaries

1 Year

Chuck Fox	Academy Electric
Chris Kahl	HospiceCare, Inc.
Colleen O'Meara	Kahler Slater Architects, Inc.
Vicky Statz	Office Furniture Resources
Richard Wood	Resonant Results - Madison Infrared

2 Years

Gene Bohn	Promega Corp.
Steve Kieckhafer	Plunkett Raysich Architects
Harley Skjervem	CUNA Inc.

4 Years

Jason Beren	Kilgust Mechanical, Inc.
Mike Wurth	FBG Service Corp.

5 Years

Ronny Rowe	Alliant Energy
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6 Years

James Roethke	UNICCO Integrated Facilities Services
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8 Years

Daniel Drager	FacilityNow
Sue Murray	UNICCO

9 Years

Randy Schmitgen	Flad & Associates
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15 Years

Jon Schneider	Hillcraft, Ltd.
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16 Years

Mary Statz	UW Medical Foundation
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Welcome IFMAdison New Member!

Scott Sedlacek
Veyance Technologies



IFMA Madison Chapter Calendar of Events

March 2008

- 11 Executive Board Meeting
- 18 Luncheon Meeting
- 27 Tour - Covance

April 2008

- 8 Executive Board Meeting
- 15 Luncheon Meeting
- ?? Tour - Morey Field

May 2008

- 13 Executive Board Meeting
- 20 Luncheon Meeting - Sponsor Appreciation
- 13 Tri-Chapter Event - Country Springs Hotel, Milwaukee

June 2008

- 10 Executive Board Meeting
- 17 Luncheon Meeting - Annual Chapter Business Meeting
- ?? Tour

July 2008

- 8 Executive Board Meeting
- 15 Luncheon Meeting
- ?? Tour
- 29 Golf Outing - Stoughton Country Club

April Newsletter Deadline
Wednesday, March 26, 2008

Please submit materials to Emily Rowe
at
emily.rowe@creativebusinessinteriors.com
(as an attached WORD document)

Our 2007-2008 Sponsors

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Martin Security & Investigations
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Tri-North
MasterGraphics
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C. Coakley Relocation Systems
Datakeep, Inc.
Welton Enterprises
Bruce Company
Tilsen Roofing Company